

 Australian Government
Department of Agriculture
and Water Resources

International market access



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14 August 2018

Overview

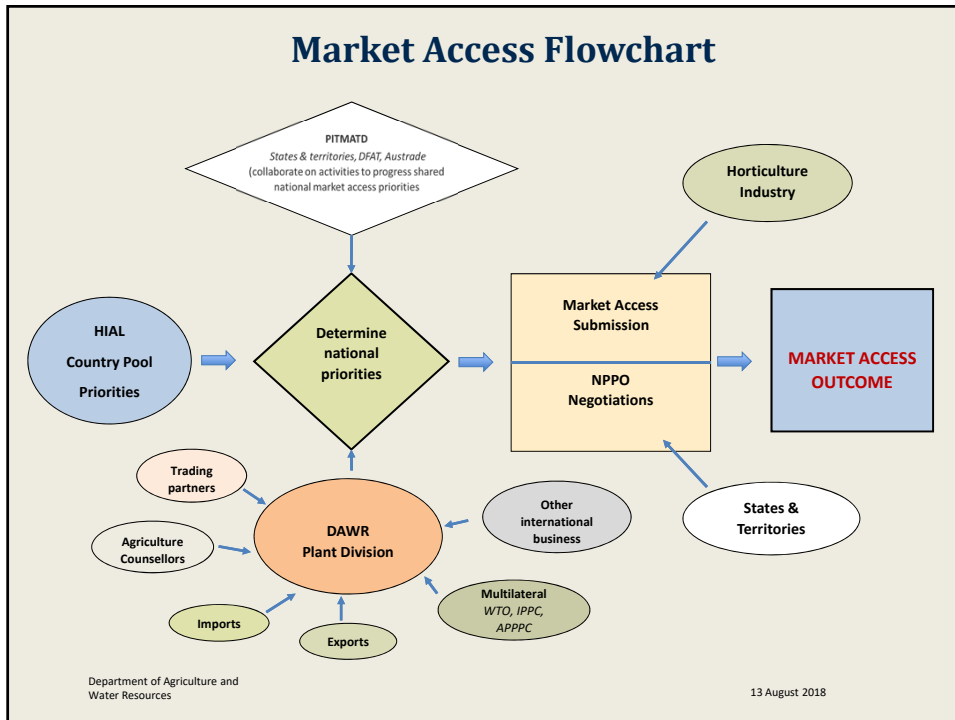
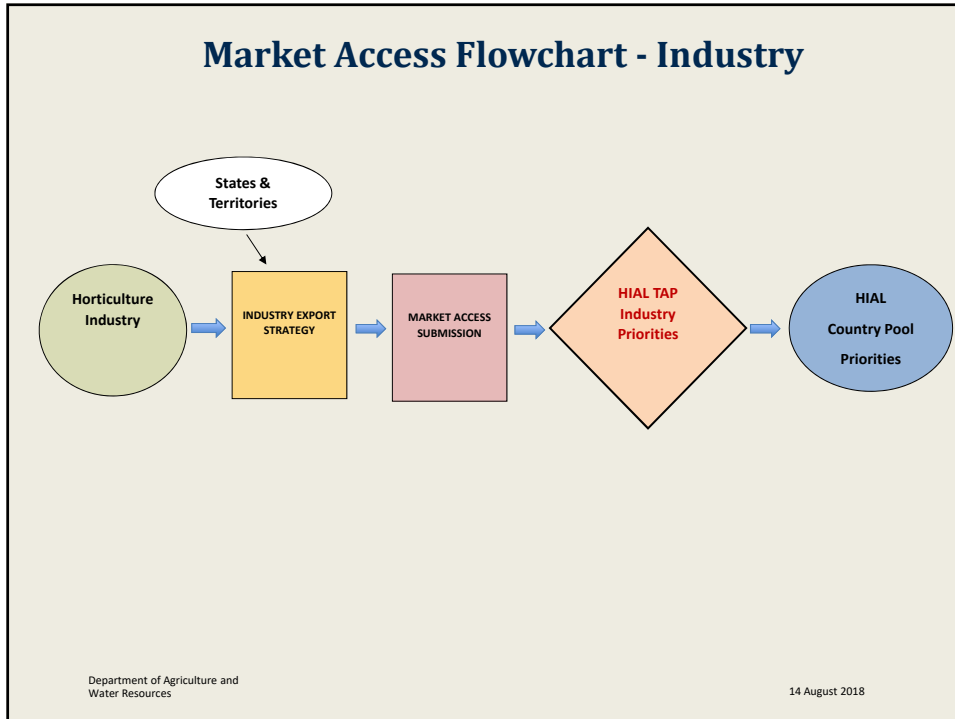
1. Prioritising country-commodity
2. Negotiating market access
3. Australia's biosecurity system
4. Market access implications
5. Redefining our system

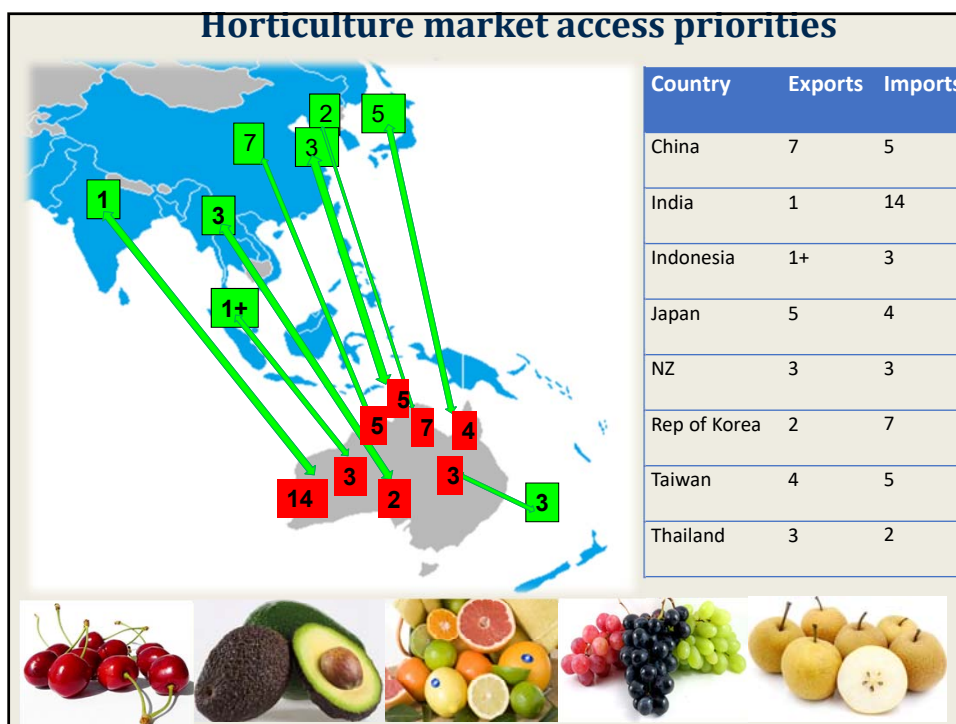
Prioritising Country-Commodity

- Industry priorities - HIAL Trade Assessment Panel
- Market Access submission – country/commodity
- Assessment criteria
 - ✓ Broadly supported
 - ✓ Inclusive
 - ✓ Clear objectives defined
 - ✓ Technically competent and complete
 - ✓ Evidence based
 - ✓ Export ready
- Country-commodity priority pool

Negotiating Market Access

- Engaging trading partner
- Negotiation process - complex, lengthy and dynamic
- Phytosanitary considerations - pest status, treatments
- Engaging industry and states and territories
- Ensuring viable commercial outcomes





Two Way Trade

- ❖ Australia has almost 100 active export priorities across plant products
- ❖ Some 120 import requests from trading partners on plant products
- ❖ Negotiations are complex, lengthy and dynamic
- ❖ Emphasises the importance of evidence-based, export ready industry priorities to capitalise on export outcomes



Australia's Biosecurity System

- ❑ Australia's strong biosecurity system is recognised internationally
- ❑ PFAs provide favourable conditions for trade in host commodities
- ❑ Tasmania, the Riverland (South Australia) and East-West are internationally recognised



Market access implications

- ❑ Significant commitment from industry and governments to maintain PFA market access for fruit fly host commodities
- ❑ Trading partners advised of detections and outbreaks in accordance with negotiated protocols
- ❑ Key trading partners have required additional detail on the numerous detections and outbreaks
- ❑ Extra scrutiny on PFA's from trading partners including verification visits
- ❑ Delays to negotiating PFA recognition

Challenges

- Maintaining the confidence of trading partners in Australia's systems
- Significant resources required in maintaining PFA's during sustained pest pressure
- Need for lead times and evidence base in negotiating reinstatement if status is lost
- Capacity for PFA producers to utilise available treatment pathways

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Redefining our system

- Australia's strong history of effective management and eradication of outbreaks
- Strengthen existing management system
 - Ministerial commitment to enhancing national arrangements
- Technological measures and new approaches
 - Sterile Insect Technique
 - High Risk Pest Systems Approach Project
- Future Possibilities
 - International Recognition of South Australia state freedom
 - Eradication of Mediterranean fruit fly from Western Australia

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Thank you



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